



AMELIA ISLAND, FL

★ Nov 1-4 ★



# A WORD FROM FCIA'S BOARD PRESIDENT, JERRY DUGAN, JR.

Welcome all FCIA Members, industry leaders, and professionals from around the world.

As the 2022 FCIA President, Welcome to the FIC- Firestop industry Conference & Trade Show 2022. I would like to welcome you to the beautiful Omni Amelia Island, where you can do just about everything you want to do, from the beach, pool, spa, and restaurants to two golf courses, hotel activities, and one heck of a Firestop Industry Conference going on this week. Thanks to the Program Committee for all their time & hard work getting us to this beautiful Resort in Florida.



There are a few things I really love about the FIC Conference each year.

The first is getting to see all the old faces and rekindling of friendships made over the years. The second thing is the Trade Show, which brings all of our industry experts together in one place. Make sure you make it around to each booth. and explore all the new products and services available to you.

Thirdly, I think everyone knows I love a good golf tournament. This year, your FCIA Golf Committee upgraded our Tournament with new sponsorships, new hole signs, new premium signs, and various ways to not only help your score on the course, but also to give back to a great cause. I would like to personally thank everyone who bought a sign or purchased a sponsorship. All of the proceeds from the golf tournament go to scholarships for Fire Protection Engineering students. You have no idea what your contributions mean to these individuals wanting to learn and grow our industry into the future. Thank You very, very much.

We all come together this week for a great program filled with what we hope will help you in your professional business development. For those interested in pursuing 3rd-party Accreditation programs, we have the FM and UL-ULC Firestop Exams. Also, this week you will hear updates on the FCIA FCAEP Program. The Firestop Level 1 ('DIIM') and Level 2 (products, system selection, & analysis) Programs are live and filled with a lot of great and useful information that we believe can help you and your team. There is a great introduction video that talks about all 4 levels of the Program at [www.FCIA.org](http://www.FCIA.org) that you can check out. I want to thank Tyler Ferguson, Bill McHugh, and the entire Education Committee for all the continued hard work that they have been putting into this program over the last couple of years.

I realize this is not the ECA conference, but I still strongly encourage each one of you to get involved with a FCIA Committee. If any certain Committee interests you, please feel free to reach out to any Board member, Committee Chair, or FCIA Staff member to find out how you can get involved. Every member has their own ideas on certain items in our industry, so why not get involved and bring your ideas to the Committee round tables at ECA next year and promote the FCIA and further the industry.

I'd like to thank the Board of Directors, Committee Chairs, and Members for all their continued hard work throughout the year. Also, another huge thank you to the FCIA staff who make all this possible and make each Conference run so smoothly.

Finally, please mark your calendars for ECA'23- FCIA Education & Committee Action Conference which will take place in the awesome city of New Orleans, LA next May 8-12, 2023.

Again, thank you for joining us this week and I hope you all enjoy FIC '22. Please feel free to reach out to me at any time during our Conference if you have any questions. I appreciate each and every one of you for entrusting me this year as your FCIA President.

Have a tremendous event!

Jerry Dugan, Jr., 2022 FCIA Board President

# 2022 FCIA BOARD OF DIRECTORS

FCIA's Board of Directors is a very diverse and passionate group of Contractors. Each person has chosen to give back to the Association through serving on the Board, participating on Committee(s), and more.

## PRESIDENT

Jerry Dugan, Jr.  
Firestopping Specialist  
Odessa, TX  
432.335.8200  
jerryduganjr@gmail.com

## VICE PRESIDENT

Tyler Ferguson, DRI  
National Firestopping Solutions  
Saco, ME  
207.282.4136  
tylerf@nefirestop.com

## TREASURER

Mark Dietz  
Superl, Inc.  
Lino Lakes, MN  
763.571.7464  
mark@superl.net

## SECRETARY

Alan Mcdurmon, DRI  
Performance Contracting, Inc.  
Fayetteville, GA  
678.817.5400  
alan.mcdurmon@pcg.com

## PAST PRESIDENT

Ben Urcavich, DRI  
Performance Firestop Inc.  
Green Bay, WI  
920.436.9788  
ben@performance-firestop.com

## PAST PAST PRESIDENT

Jay McGuire, DRI  
Fire Stop Technologies, Inc.  
St. Louis, MO  
314.913.4414  
jay@thornburgh-stl.com

## DIRECTORS

Gus Mancini, DRI  
Gleeson Powers  
Southborough, MA  
508-553-0800  
gus@gpi-firestop.com

Scott Rankin, DRI  
American National Insulation, Inc. dba Insulation Contractors  
Robbinsville, NJ  
609.890.0036  
scott.rankin@truteam.com

Tracy Smith, DRI  
Firestop Southwest, Inc.  
Tempe, AZ  
480.752.8550  
tracys@firestopswsouthwest.com

## EXECUTIVE DIRECTOR

Bill McHugh  
FCIA  
Hillside, IL  
708.202.1108  
bill@FCIA.org



FCIA 2022 Board of Directors: Jerry Dugan, Jr. (President), Ben Urcavich (Past President), Mark Dietz (Treasurer), Tyler Ferguson (Vice President), Alan Mcdurmon (Secretary), Gus Mancini (Director), Tracy Smith (Director), Scott Rankin (Director). Not pictured: Jay McGuire (Past Past President).



# FCIA COMMITTEES NEED YOU...(TO JOIN AND GET INVOLVED)

FCIA Committees are comprised of FCIA Member volunteers who work together on various pieces of Association business, from Codes and Standards development to Marketing outreach and more. This collaboration is how we gain industry consensus on issues related to the improvement of fire and life safety in buildings around the globe and how we create opportunities for the growth of our industry.

Consider volunteering your time and talents with one of the following Committees. Contact the Committee Chair(s) or [cathy@FCIA.org](mailto:cathy@FCIA.org) for additional information or to inquire about joining a Committee. Detailed descriptions of each Committee can be found at [www.FCIA.org/ABOUT-FCIA/Committees](http://www.FCIA.org/ABOUT-FCIA/Committees).

## **ACCREDITATION COMMITTEE**

**Ben Urcavich, DRI - Chair**  
Performance Firestop, Inc.  
[ben@performance-firestop.com](mailto:ben@performance-firestop.com)

**Tyler Ferguson, DRI - Co-Vice Chair**  
National Firestopping Solutions  
[tylerf@nefirestop.com](mailto:tylerf@nefirestop.com)

**Tracy Smith, DRI - Co-Vice Chair**  
Firestop Southwest, Inc.  
[tracys@firestopswsouthwest.com](mailto:tracys@firestopswsouthwest.com)

## **ADVISORY COMMITTEE**

**Ben Urcavich, DRI - Chair**  
Performance Firestop, Inc.  
[ben@performance-firestop.com](mailto:ben@performance-firestop.com)

## **CANADA COMMITTEE**

**John Sharpe**  
Pro-Firestop, Inc.  
[john@profirestop.com](mailto:john@profirestop.com)

**Ken Slama, DRI - Vice Chair**  
National Firestop Ltd.  
[kslama@nationalfirestop.com](mailto:kslama@nationalfirestop.com)

## **CODE COMMITTEE**

**Tracy Smith, DRI - Chair**  
Firestop Southwest, Inc.  
[tracys@firestopswsouthwest.com](mailto:tracys@firestopswsouthwest.com)

**Scott Rankin, DRI - Vice Chair**  
American National Insulation, Inc. dba  
Insulation Contractors  
[scott.rankin@truteam.com](mailto:scott.rankin@truteam.com)

## **EDUCATION COMMITTEE**

**Tyler Ferguson, DRI - Chair**  
National Firestopping Solutions  
[tylerf@nefirestop.com](mailto:tylerf@nefirestop.com)

**Aideen Doneski - Vice Chair**  
Gleeson Powers, Inc.  
[aideen@gpi-firestop.com](mailto:aideen@gpi-firestop.com)

# FCIA COMMITTEES

## **FINANCE COMMITTEE**

Scott Rankin, DRI - Chair  
American National Insulation, Inc. dba  
Insulation Contractors  
scott.rankin@truteam.com

Mark Dietz - Vice Chair  
Superl, Inc.  
mark@superl.net

## **INSPECTION COMMITTEE**

Gus Mancini, DRI - Chair  
Gleeson Powers, Inc.  
gus@gpi-firestop.com

Tracy Smith, DRI - Vice Chair  
Firestop Southwest, Inc.  
tracys@firestopswsouthwest.com

## **INTERNATIONAL TASK GROUP**

Ben Urcavich, DRI - Chair  
Performance Firestop, Inc.  
ben@performance-firestop.com

Tyler Ferguson, DRI - Vice Chair  
National Firestopping Solutions  
tylerf@nefirestop.com

## **LIFE SAFETY DIGEST COMMITTEE**

Scott Rankin, DRI - Chair  
American National Insulation, Inc. dba  
Insulation Contractors  
scott.rankin@truteam.com

David Mistler, DRI - Vice Chair  
Alpha Insulation & Waterproofing, Inc.  
dmistler@alphaiwp.com

## **MARKETING COMMITTEE**

Ben Urcavich, DRI - Chair  
Performance Firestop, Inc.  
ben@performance-firestop.com

Alan Mcdurmon, DRI - Co-Vice Chair  
Performance Contracting, Inc.  
alan.mcdurmon@pcg.com

Mike Pautsch, DRI - Co-Vice Chair  
Superl, Inc.  
mike@superl.net

## **MEMBERSHIP COMMITTEE**

Mark Dietz - Chair  
Superl, Inc.  
mark@superl.net

Jerry Dugan, Jr. - Vice Chair  
Firestopping Specialist  
jerryduganjr@gmail.com

## **MIDDLE EAST COMMITTEE**

No Chair



## **PROGRAM COMMITTEE**

Alan Mcdurmon, DRI - Co-Chair  
Performance Contracting, Inc.  
alan.mcdurmon@pcg.com

Jerry Dugan, Jr. - Co-Vice Chair  
Firestopping Specialist  
jerryduganjr@gmail.com

David Mistler, DRI - Co-Chair  
Alpha Insulation & Waterproofing, Inc.  
dmistler@alphaiwp.com

Scott Rankin, DRI - Co-Vice Chair  
American National Insulation, Inc. dba  
Insulation Contractors  
scott.rankin@truteam.com

## **STANDARDS COMMITTEE**

Jay McGuire, DRI - Chair  
Fire Stop Technologies, Inc.  
jay@thornburgh-stl.com

Tracy Smith, DRI - Vice Chair  
Firestop Southwest, Inc.  
tracys@firestopswsouthwest.com

## **TECHNICAL & EDUCATION COMMITTEE**

Bob Hasting, DRI - Chair  
Specialty Firestop Systems  
rhasting@specialtyfirestop.com

Ken Slama, DRI - Vice Chair  
National Firestop Ltd.  
kslama@nationalfirestop.com

## **TE TASK GROUP: FCIA MANUAL OF PRACTICE (MOP)**

Ken Slama, DRI - Chair  
National Firestop Ltd.  
kslama@nationalfirestop.com



# WHAT'S ON THE AGENDA?

## PRE-REGISTRATION REQUIRED

FCIA Education for the Firestop Exams Sessions help FCIA Members attain and maintain FM 4991 Approved or UL-ULC Qualified Firestop DRI status, Firestop Inspectors to prove competence to AHJ's or International Accreditation Services IAS AC 291 Special Inspection Agency responsible individual status.

All times listed are in EDT.

## TUESDAY, NOVEMBER 1, 2022

### CUMBERLAND B-C

- 7:30 am - 2:00 pm Registration Open
- 7:30 am - 8:00 am Continental Breakfast for Quality Management System and Firestop Exam Education Session Attendees  
*Sponsored by FCIA*
- 8:00 am - 8:30 am FCIA NEW Member Session – What is FCIA? What does it do?  
**\*\*Open to all FCIA FIC Conference Attendees\*\***
- 8:30 am - 10:00 am FCIA Education for the FM & UL-ULC Firestop Exams  
*Rich Walke, CTI*
- 10:00 am - 10:15 am Break  
*Sponsored by Specified Technologies, Inc.*
- 10:15 am - 11:30 am FCIA Education for the FM & UL-ULC Firestop Exams, continued  
*Rich Walke, CTI*
- 11:30 am – 1:00 pm FCIA Management System Manual Development Education  
*Joseph Nunes, FM Approvals | Mark St. Onge, UL Solutions | Rich Walke, CTI*
- 1:00 pm - 1:45 pm Luncheon for Quality Management System and Firestop Exam Education Session Attendees  
*Sponsored by FCIA Gold Members: Balco, Inc. | Thermafiber, Inc. (an Owens Corning Co.)*
- 2:00 pm - 6:00 pm FM & UL-ULC Firestop Exam for DRI Candidates & Inspection Personnel
- Note: The UL-ULC Firestop Exam is an OPEN BOOK exam. UL Exam Participants MUST provide their own copy of the FCIA Manual of Practice. The ULC Addendum covers questions specific to Canada. The FM Firestop Exam DOES NOT allow use of the MOP during the exam.

### 8 FLAGS PATIO & LAWN

- 6:30 pm – 7:30 pm Welcome Reception  
Attendees, Spouses, Guests and Speakers Welcome  
*Sponsored by 3M Fire Protection Products*

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## WEDNESDAY, NOVEMBER 2, 2022

### AMELIA BALLROOM

- 7:30 am – 11:00 am Conference Registration Open
- 7:30 am – 11:30 am Trade Show Floor Open
- 7:30 am - 8:00 am Continental Breakfast with Exhibitors  
*Sponsored by Balco, Inc.*
- 8:00 am - 8:30 am FCIA President's Welcome, Association Comments, & Board Candidate Introductions  
*Bill McHugh, FCIA | Jerry Dugan, Jr., 2022 FCIA Board President*
- 8:30 am - 9:15 am Exhibitor Member Updates
- 9:15 am - 9:45 am Partner Program Updates  
*Joseph Nunes, FM Approvals | Mark St. Onge, UL Solutions*
- 9:45 am - 10:00 am Break  
*Sponsored by MM Systems*
- 10:00 am - 11:00 am **Keynote Session**  
Success Through the Gift of GAB  
*Conor Cunneen, The Irishman Speaks*
- 11:00 am - 11:45 am Codes, Codes, and More Codes  
*William Koffel, Koffel Associates | Bill McHugh, FCIA | Rich Walke, CTI*

### OAK MARSH GOLF COURSE

- 12:30 pm - 6:00 pm FCIA Memorial Golf Tournament  
*Pre-registration Required*

### SUNRISE CAFE & TERRACE

- 6:00 pm - 7:00 pm Networking Reception & Golf Awards  
Attendees, Spouses, Guests and Speakers Welcome  
*Sponsored by Specified Technologies, Inc.*

## THURSDAY, NOVEMBER 3, 2022

### AMELIA BALLROOM

- 7:30 am – 3:30 pm Conference Registration Open
- 7:30 am – 3:30 pm Trade Show Floor Open
- 7:30 am – 8:00 am Continental Breakfast with Exhibitors  
*Sponsored by Thermafiber, Inc. (an Owens Corning Co.)*

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# WHAT'S ON THE AGENDA?

**THURSDAY, NOVEMBER 3, 2022** *continued*

**AMELIA BALLROOM**

- 8:00 am – 9:00 am**      **This Way to Safety - A Photoluminescent Panel**  
*Tim Brennan, Wooster Products | Al Carlson, Photoluminescent Safety Association | Steve Cooper, Balco | Anil Parmachand, Ecoglo*
- 9:00 am – 9:15 am**      **Break**  
*Sponsored by Construction Specialties, Inc.*
- 9:15 am – 10:15 am**      **No Time to Buy**  
*Anirban Basu, Sage Policy Group (VIRTUAL)*
- 10:15 am – 10:30 am**      **Break**  
*Sponsored by ROCKWOOL*
- 10:30 am – 11:30 am**      **Opening the Door to Annual Fire Door Inspections**  
*Paul Anderson, Door Opening Industry Training Group, LLC | Laura Frye Weaver, Door Opening Industry Training Group, LLC*
- 11:30 am – 11:45 am**      **Break**  
*Sponsored by National Guard Products*
- 11:45 am – 12:45 pm**      **Fire-Rated Glazing & Frames**  
*Tim Nass, SAFTIFIRST | Rich Walke, CTI*
- 12:45 pm – 1:30 pm**      **FCIA Annual Awards Lunch**  
*Sponsored by HILTI Inc.*
- 1:30 pm – 2:15 pm**      **So, How Exactly DOES the Insurance Industry Look at Fire & Smoke Spread Reduction and Firestopping in Buildings?**  
*Bill McHugh, FCIA | Donna Settle, Gallagher Insurance*
- 2:15 pm – 2:30 pm**      **Break**  
*Sponsored by Inpro Co.*
- 2:30 pm – 3:30 pm**      **The UL Technical Evaluation Developer Program for Engineering Judgments**  
*Matt Schumann, UL Solutions | Mark St. Onge, UL Solutions*  
*Panelists: Ed Goldhammer, HILTI | Angie Ogino, Thermafiber, Inc. | Samantha Peterson, 3M (VIRTUAL) | Jim Stahl, Jr., STI*
- 3:30 pm – 3:45 pm**      **Break**  
*Sponsored by 3M*

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# WHAT'S ON THE AGENDA?

3:45 pm – 4:45 pm **Closed Contractor & Inspection Agency Session**  
The Evolution of Construction Joint Fire Protection  
*Samantha Peterson, 3M (VIRTUAL) | Jason Wharton, 3M | April Witteman, 3M*

4:45 pm - 6:00 pm **FCIA Contractor Members Only Session**

## OCEANSIDE BEACH

6:30 pm – 10:00 pm **FCIA Annual Beach Bash**  
**\*Included with Conference registration\***  
Attendees, Spouses, Guests and Speakers Welcome. Additional fee may apply.  
*Sponsored by FCIA Platinum Members: 3M Fire Protection Products | HILTI Inc. | Specified Technologies, Inc.*

## **FRIDAY, NOVEMBER 4, 2022**

### AMELIA BALLROOM

7:30 am - 9:30 am **Conference Registration Open**

7:30 am – 11:00 am **Trade Show Floor Open**

7:30 am – 8:00 am **FCIA Continental Breakfast with Exhibitors**  
*Sponsored by FCIA Silver Members: Construction Specialties, Inc. | Inpro Co. | MM Systems | National Guard Products | ROCKWOOL, Inc.*

8:00 am – 9:00 am **Firestopping Basics for Combustible Pipes**  
*Steve Dolejsi, IPEX America | Julio Lopes, STI | Matthew Winston, HILTI*

9:00 am – 9:15 am **Break**  
*Sponsored by TBD*

9:15 am – 10:15 am **Another Great Conference...Now What?**  
*Rob Stevens, Leadership for Now*

10:15 am – 11:00 am **New Technologies, New Threats, New Standards – Energy Storage Systems in the Fire and Life Safety Ecosystem™**  
*James “Robby” Dawson, NFPA*

11:00 am – 12:00 pm **Building Resilience & The ICC**  
*Michael Savage, Sr., MCO, CBO, CFPS, ICC*

12:00 pm **FCIA Firestop Industry Conference & Trade Show Ends**

**Make your plans to attend ECA '23,  
the FCIA Education & Committee Action Conference,  
heading to the Sheraton New Orleans May 9-12, 2023!**

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# SESSION DESCRIPTIONS

## TUESDAY, NOVEMBER 1, 2022

8:00 am - 8:30 am

### What is FCIA? What does it do?

You've heard of FCIA, maybe you're even a new member, but what exactly does Firestop Contractors International Association do? In this session, you'll learn about the origins of the FCIA, what our mission and guiding principles are, and how we advocate and work to further the industry. But most importantly, you'll learn how you can do your part to grow the firestop and effective compartmentation industry.

8:30 am - 11:30 am

### FCIA Education for the FM & UL-ULC Firestop Exams *Rich Walke, CTI*

The FM & UL-ULC Firestop Exams are based on FCIA's Firestop Manual of Practice (MOP), the FM & UL program guides, and systems selection and analysis. These exams are used for contractor personnel to become FM 4991 Approved Contractor and UL-ULC Qualified Contractor Program DRIs. For Special Inspectors, passing the exam proves firestopping competency to the Authority Having Jurisdiction (AHJ), required by the IBC's Chapter 17. Passing an exam is also a requirement in IAS AC 291 for the Inspector to become a Responsible Person. The Test Prep Sessions help prepare individuals for the FM & UL-ULC Firestop Exams and help support individual preparation for these rigorous exams, further strengthening your firestopping knowledge.

\*This program IS NO SUBSTITUTE for reading FCIA's Firestop Manual of Practice and studying the FM & UL program guides and systems selection and analysis before the exams.

11:30 am - 1:00 pm

### FCIA Management System Manual Development Education *Joseph Nunes, FM Approvals | Mark St. Onge, UL LLC | Rich Walke, CTI*

Pursuing FM 4991 Approval or UL-ULC Qualification or IAS Accreditation? This session takes an in-depth look at the Quality Management System Manual required by the program and contains tips for how to write one for your company. It also covers what questions might be on the exam – both quality management and firestopping.

## WEDNESDAY, NOVEMBER 2, 2022

8:00 am - 8:30 am

### FCIA President's Welcome, Association Comments, & Board Candidate Introductions *Bill McHugh, FCIA | Jerry Dugan, Jr., 2022 FCIA Board President*

Hear from the 2022 Board President and meet the 2023 Board of Directors candidates. Then, hear about all the exciting new things happening at FCIA.

8:30 am - 9:15 am

### Exhibitor Member Updates

FCI '22 exhibitors take the stage to announce new product or company news.

9:15 am - 9:45 am

### Partnership Program Updates

- FM 4991 Approved Contractor Program | *Joseph Nunes, FM Approvals*
- UL-ULC Qualified Firestop Contractor Program | *Mark St. Onge, UL LLC*
- IAS AC 291 Company Accreditation | *Bill McHugh, FCIA*

FCIA collaborated with FM & UL to develop both the FM 4991 Approved and the UL-ULC Qualified Firestop Contractor Programs, programs that result in an accredited Specialty Firestop Installation Contractor Company. FCIA also collaborated with IAS, specifically for Firestop Special Inspection Agency Companies, to build the firestopping section in the IAS AC 291 Accreditation Criteria. This session looks at program updates for each.



**THURSDAY, NOVEMBER 3, 2022**

**10:00 am - 11:00 am**

## Success Through the Gift of GAB

*Conor Cunneen, The Irishman Speaks*

The Irish are famous for the gift of gab, but in this powerful, funny program, this Chicago-based Irishman puts a unique perspective on GAB as an acronym for Goals, Attitude, Behavior, and shows how you can Enhance Employee Engagement and Customer Satisfaction by concentrating on The Gift of GAB.

In a highly informative and funny interactive Keynote, Conor Cunneen - the Irishman Speaks - demonstrates how FCIA attendees can generate additional business *Success through the Gift of GAB*.

Participants will leave for the golf course with a smile on the face, a spring in the step, AND memorable, actionable ideas to help you, and your team improve employee and customer engagement.

**11:00 am - 11:45 am**

## Codes, Codes, and More Codes

*William Koffel, Koffel Associates | Bill McHugh, FCIA | Rich Walke, CTI*

The 2024 ICC's International family of codes development process is almost complete. All that's left is the Online Governmental Consensus Vote. The 2024 NFPA Code cycle is just about finished too. Hear what's new in the 2024 IBC and what changed in NFPA 101, The Life Safety Code.

All throughout FCIA's advocacy during the Code development cycles, the focus has been on safe building for the building's life cycle. FCIA's 2027 Code Proposals will be developed in 2023. Bring your ideas and hear what we're thinking during this session.

**8:00 am - 9:00 am**

## This Way to Safety - A Photoluminescent Panel

*Tim Brennan, Wooster Products | Al Carlson, Photoluminescent Safety Association (PSA) | Steve Cooper, Balco | Anil Pramachand, Ecoglo*

Photoluminescent (PL) egress systems are non-electric, illuminated routing markers that provide an intuitive path that can be easily followed during an emergency evacuation of high-rise buildings, stadiums, arenas, medical facilities, hotels, multi-story buildings, parking garages, and more. They are now considered critical components in an effective egress system.

This session looks at the code requirements for PL systems, what to look for in the specs, and current trends in the PL industry. It also explores the business opportunity this untapped market offers for companies working in existing buildings and new construction.

**9:15 am -10:15 am**

## No Time to Buy

*Anirban Basu, Sage Policy Group (VIRTUAL)*

Will 2022 usher forth a return to normalcy, or will it represent a continuation of the life-altering circumstances that characterized 2020 and 2021? This presentation will provide in-depth analysis of the economy's shifts during the pandemic, including supplying industry and household level detail. It will then turn toward a forecast for the year to come.

**10:30 am - 11:30 am**

## Opening the Door to Annual Fire Door Inspections

*Paul Anderson, Door Opening Industry Training Group, LLC | Laura Frye Weaver, Door Opening Industry Training Group, LLC*

Unlike most components of a passive fire protection system, swinging fire doors are in continual use, subject to wear and tear, and must be ready to perform at all times.



# SESSION DESCRIPTIONS

This program focuses on the importance of maintaining protection of fire-resistance in existing buildings through annual fire door inspection.

Fire door inspections help to ensure swinging fire doors are maintained in a constant state of readiness. This program will help you better understand the NFPA 80 requirements for the inspection and maintenance of swinging fire doors. We will discuss what is allowable in the field for repairs and modifications and how to best accomplish those goals. You will hear, from certified fire door inspectors, what opportunities are available for fire and egress door inspectors, how you can get trained, and how to get started.

11:45 am - 12:45 pm

## Fire-Rated Glazing and Frames

*Tim Nass, SAFTIFIRST | Rich Walke, CTI*

Building owners love the visibility and light provided by glazing within and at the perimeter of their building. However, when fire-resistance compartmentation is required, providing that visibility can be a challenge. That's where fire-protection-rated and fire-resistance-rated glazing products come in. Each of these products have a specific use based on the level of safety required. When installed properly in accordance with the code, the listing, and the manufacturer's installation instructions, these products facilitate safe, code compliant installations without compromising visibility or daylight.

Attend this session and learn how fire-protection-rated and fire-resistance-rated glazing are used to create the desired visual impact while maintaining fire-resistance. The session provides a detailed look at the code requirements, the standards, and the listings for fire-protection-rated and fire-resistance-rated glazing, including a look at why the ratings are different for different applications. We'll also explain how to read the listings and manufacturer instructions, and how to identify and verify the type of glazing in the field based on the permanent identification provided on the product by the manufacturer.

1:30 - 2:15 pm

## So, How Exactly DOES the Insurance Industry Look at Fire & Smoke Spread and Firestopping in Buildings?

*Bill McHugh, FCIA | Donna Settle, Gallagher Insurance*

FCIA Member Companies perform visual inspections for existing Building Owners and Managers. These inspections provide proof that the Fire Code required fire-resistance inventory is in service.

In this session, we'll hear from an insurance industry professional who surveys and reviews existing buildings to learn about what insurance companies expect, analyze current observations, and hear what feedback the insurance industry hears from Building Owners and Managers.

2:30 pm - 3:30 pm

## The UL Technical Evaluation Developer Program for Engineering Judgements

*Matthew Schumann, UL Solutions | Mark St. Onge, UL Solutions*

*Panelists: Ed Goldhammer, HILTI | Angie Ogino, Thermafiber, Inc. | Samantha Peterson, 3M (VIRTUAL) | Jim Stahl, Jr., STI*

Specialty Firestop Installation Contractors know that what you see in the field isn't always what is specified on the plans or in the published manufacturer installation instructions for firestop systems. The smallest variance could compromise fire and life safety, potentially produce catastrophic results, and nullify the fire-resistance-rating of an installed system. To overcome this, processes for Engineering Judgements were developed. And now, there's a UL program to certify these EJs.

This session looks at what's going on with Engineering Judgements in today's world, and what changes Firestop Contractors can expect to see following the rollout of the new UL Technical Evaluations Program. You'll hear from Firestop Manufacturers on why this program was developed with their support. Additionally, Firestop Manufacturers will discuss new format or document



upgrades, new requirements for information submissions, and stricter policies for when/why an ES is issued. With the new UL program, the hope is that AHJs that currently push back on Ejs will accept those Ejs under this program. The installer members will be able to see the similarities in what they do as a qualified contractor and understand the values this new program provides for their business.

**3:45 pm - 4:45 pm**

## The Evolution of Construction Joint Fire Protection

*Samantha Peterson, 3M | Jason Wharton, 3M | April Witteman, 3M*

The passive fire protection industry is shaped by Codes and Standards. The impact of those requirements have shaped how products are made and developed.

In this session, we will analyze the history of construction joint protection requirements, both from Codes and Testing Standards. We will also look at specific examples of where requirements have influenced products to meet the updated requirements, as well as improve the installation and inspection processes.

**4:45 pm - 6:00 pm**

## FCIA Contractor Members Only Session

Let your voice be heard in this FCIA Contractor Members Only session. Listen to your Board and ask questions. Provide input. Address your Board and Leadership. Put this session to work for you.

## FRIDAY, NOVEMBER 4, 2022

**8:00 am - 9:00 am**

## Firestopping Basics for Combustible Pipes

*Steve Dolejsi, IPEX America | Julio Lopes, STI | Matthew Winston, HILTI*

Combustible pipes are being used with

increasing regularity in the construction industry. But there are obvious limitations to properly firestopping these penetrations. Hear from this manufacturer panel as they discuss proper firestop installation practices, problem situations, solutions, and more.

**9:15 am - 10:15 am**

## Another Great Conference...Now What?

*Rob Stevens, Leadership for Now*

This workshop will give you insights and tools to help you identify and execute on desired outcomes as a result of attending this FCIA conference.

**10:15 am - 11:00 am**

## New Technologies, New Threats, New Standards – Energy Storage Systems in the Fire and Life Safety Ecosystem™

*James “Robby” Dawson, NFPA*

Passive fire protection is a critical part of the Fire and Life Safety Ecosystem™. This program will focus on how fire stop contractors play an integral role in the protection of life and property within this ecosystem. We will discuss fire and building codes and standards that apply in existing buildings, and how the changing fire dynamics associated with energy storage systems may impact the performance of existing buildings and how those structures should be protected based on NFPA 855 – The Standard for Installation of Energy Storage Systems.

**11:00 am - 12:00 pm**

## Building Resilience & The ICC

*Michael Savage, Sr., MCO, CBO, CFPS, ICC*

In this session, we'll hear about the initiatives ICC is working on for building resilience and what FCIA and its membership can do to them advance. Then, we'll hear about all the new developments at ICC over the past five years, and we'll look at where ICC is headed.



## Paul Anderson, CFDAI, DHT, DHC, CFL, DSI, Instructor

**Paul Anderson** is a proud Marine veteran with over 25 years experience in the door and hardware industry.

Paul started out his career as an Institutional Locksmith in the 1990's. He achieved his first certification as a Facility Locksmith and later earned accreditation as a Certified Fire Door Assembly Inspector. In 2016, Paul started his own company, Revelation Door Inspections. His business grew rapidly, expanding to nationwide service within the first year. Paul is also a Field Inspector for QAI Testing Laboratories and is the developer of Door Compliance Tracker, a fire door inspection software program.

Paul is dedicated to training and educating those in and around the opening industry, making openings safer for building occupants in every situation, every day.

Revelation Door Inspections  
491 Buster Miller Road  
Statesboro, GA 30461

T: 912.678.9665  
E: [paul@revelationdoorinspections.com](mailto:paul@revelationdoorinspections.com)



## Anirban Basu, MPP, MA, JD, Ph.D., Chairman and Chief Executive Officer

**Anirban Basu** is Chairman & CEO of Sage Policy Group, Inc., an economic and policy consulting firm headquartered in Baltimore, MD with an office in Indonesia. The firm provides strategic analytical services to energy suppliers, medical systems, government agencies, and real estate developers, among others.

In 2014, Maryland Governor Larry Hogan appointed him Chair of the Maryland Economic Development Commission (2014-2021). He also serves as chairman of the Baltimore County Economic Advisory Committee. He is also the Chief Economist to Associated Builders and Contractors and Chief Economic Advisor to the Construction Financial Management Association. He serves or has served similar functions for Visit Baltimore, Maryland Realtors, and Marcum, LLC.

He has lectured at Johns Hopkins University, most recently in Global Strategy, and has also taught international economics, urban economics, micro- and macroeconomics at Hopkins. His radio show can be heard weekdays on 88.1FM, WYPR, Baltimore.

In both 2007 and 2016, the Daily Record newspaper selected Mr. Basu as one of Maryland's 50 most influential people. The Baltimore Business Journal



named him one of the region's 20 most powerful business leaders in 2010.

Mr. Basu earned his B.S. in Foreign Service at Georgetown University in 1990. He earned his Master's in Public Policy from Harvard University's John F. Kennedy School of Government, and his Master's in Economics from the University of Maryland, College Park. His Juris Doctor was earned at the University of Maryland School of Law. His doctoral work was completed at UMBC with a concentration in health economics.

Sage Policy Group, Inc.  
575 South Charles Street Suite 505  
Baltimore, MD 21201

T: 410.522.7243  
E: abasu@sagepolicy.com



## Tim Brennan, Sales & Marketing Manager

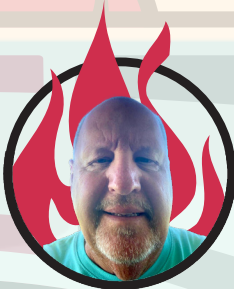
**Tim Brennan** is a graduate of Bowling Green State University with a degree in Business. He has been the National Sales Manager at Wooster Products since 2011. Tim is regularly consulted on large photoluminescent egress projects nationwide.

Tim has been a member in good standing of the Photoluminescent Safety Association since 2011.

He is married with two children and one grandchild.

Wooster Products Inc.  
1000 Spruce Street  
PO Box 6005  
Wooster, OH 44691

T: 800.321.4936 x 2230  
E: tim@wooster-products.com



## Alan Carlson, Executive Director

**Alan Carlson** is the founder and Executive Director of the Photoluminescent Safety Association, which began in 2000. Prior to this role, he worked at Jessup Manufacturing for 36 years where he served as a Director and Vice President in various capacities of sales and marketing.

During his time in the industry, Al was fortunate to serve on several national and international Code Committees involving Photoluminescent products,

from UL listed exit signs to egress path markings. He was also involved with writing and developing the NYC LL 26 for egress path markings in the stairwells of high-rise commercial buildings after 911.

Al is currently semi-retired, spending his summers in Illinois and his winters in Florida.

Photoluminescent Safety Association  
PO Box 1630  
McHenry, IL 60050

T: 815.307.3109  
E: acarlson483@gmail.com



## Steve Cooper, VP of Business Development - Building Safety

**Steve Cooper** is Vice President of Business Development for Building Safety products with CSW Industrials, headquartered in Dallas, TX. He has extensive experience in Manufacturing Operations, Sales, and Product Design, as well as Technical and Executive level management. He works with Architects and Engineers to develop proper specifications and designs using life safety and fire-rated products on large commercial and institutional projects. Steve also has several years' experience as an independent third-party inspector for Intertek and Omega Point laboratories.

Mr. Cooper is a graduate of the Oklahoma State University School of Engineering Technology and Tabor College School of Business.

Balco  
2601 Spenwick Drive  
Houston, TX 77055

T: 713.263.8001  
E: steve.cooper@balcousa.com



## Conor Cunneen, Speaker, Consultant

**Conor Cunneen** is IrishmanSpeaks. As a keynote speaker and consultant, his mission is to Improve People, Performance, and Productivity with a Smile.

A former VP Marketing with Unilever, Conor is a Chicago Humorous Speaker of the Year who combines Irish wit and wisdom with business insights and lessons to leave you with a smile on the face, a spring in the step, AND memorable, actionable ideas to help you and your team improve people, performance, and productivity.

He is author of five books including two on Mark Twain.

As an Irishman, Conor is particularly proud to be a recipient of the President's Gold Medal for Volunteer Service for the pro bono work he does with the unemployed.

He is a Metallica fan!

IrishmanSpeaks  
1376 Hunter Circle  
Naperville, IL 60540

T: 630.661.1220  
E: cc@irishmanspeaks.com



### James "Robby" Dawson, Southeastern Regional Director

**James "Robby" Dawson** is the Southeastern Regional Director for the National Fire Protection Association (NFPA). In that position, he advocates for fire safety, code development and adoption, and conducts presentations nationally on topics associated with Community Risk Reduction, Standards and regulations, leadership, emergency operations, and management.

Robby is a 32 year veteran of the Chesterfield (Virginia) Fire and EMS Department, where he served as an Assistant Chief of the Community Risk Reduction Branch. His responsibilities included the management of the Fire Marshal's office, Public Education section, Community Relations, Media and Public Affairs officers, and the county's Emergency Management Office.

He has served on a number of Boards and National Codes Development Committees, including Virginia's Fire Services Board, the International Fire Marshals Board of Directors, the International Code Council's Means of Egress Committee, the NFPA Technical Committee on Fire Prevention Organization and Deployment (NFPA550, 551, 901, 950, 1250, 1452, 1600, 1620, and 1730), and the NFPA Technical Committee on Hazardous Waste.

He holds a Bachelor's degree from the University of Richmond in Emergency Services Management, a Masters degree in Business Administration from Virginia Commonwealth University, and is an Accredited Chief Fire Officer by the Center for Public Safety Excellence.

National Fire Protection Association  
1 Batterymarch Park  
Quincy, MA 02169-7471

T: 804.401.9063  
E: rdawson@nfpa.org



## Steven Dolejsi, Applications Engineering Manager

**Steven Dolejsi** is the Applications Engineering Manager at IPEX. He works closely with engineers, designers, and contractors in the North American market, providing support for the design and installation of thermoplastic piping systems. Steven is also an active member of several associations including ASPE, ASME, PPFA, and AICHE.

Steven received his bachelor's degree in Mechanical Engineering from Ryerson University in 2005. Steven is a licensed professional engineer in the province of Ontario. Steven has over 16 years of experience in thermoplastic piping system design, installation, and applications.

IPEX USA, LLC  
10100 Rodney Street  
Pineville, NC 28134

T: 800.463.9572  
E: [steven.dolejsi@ipexamerica.com](mailto:steven.dolejsi@ipexamerica.com)



## Laura Frye Weaver, DAHC, CDC, DHT, DHC, CSI, CDT, CCS, CFDAI, President

**Laura Frye Weaver** is the Owner/President of the Door Opening Industry Training Group (DOIT). She has over 35 years experience in the door and hardware industry, beginning her career in distribution, predominantly in engineering. Laura became a Certified Fire Door Inspector in 2011.

She is active in Building Code development and advocates for the industry promoting secure and safe openings. She has a focus on life safety, bringing awareness and education to the opening industry, as well as the building design, code authority, and facility management communities.

Door Opening Industry Training  
Group, LLC  
706 Owl Creek Court  
Charlottesville, VA 22093

T: 765.605.1270  
E: [laura@educate-doit.com](mailto:laura@educate-doit.com)



### Edward Goldhammer, P.E., Director | Codes and Approvals

**Edward Goldhammer, P.E.** is Director of Codes and Approvals with Hilti North America and has over 30 years of experience in the field of Fire Protection Engineering. He holds a bachelor's degree in Mechanical Engineering from Cal Poly San Luis Obispo and a Masters in Fire Protection Engineering from University of Maryland. Edward is a dual-registered Professional Engineer in both Fire Protection Engineering and Mechanical Engineering.

As a subject matter expert in fire-resistance, his experience and expertise is focused in areas of Codes and Standards development, regulations/enforcement, and approvals. Edward is an active member of ASTM, UL, and ISO standards development for fire-resistance testing and inspection. He is currently the Standards Chair for ASTM E814 Penetrations, E2750 Extension of Data, E3037 Movement in Penetrations, UL STP Membrane Penetrations, and Convenor for ISO 10295 Penetration and Joint Seals. Edward is also very active in the code development cycles, including Principal Member of NFPA 101 Life Safety Code Features of Fire Protection Committee and participant in various ICC International Code Council task groups.

In support of passive fire protection and firestopping, Edward is the Code Committee Technical Chair for the International Firestop Council (IFC) and Fire Safe North America (FSNA). In addition, he supports the industry through various educational seminars and teaching engagements.

HILTI North America  
7250 Dallas Pkwy, #1000  
Plano, TX 75024

T: 918.872.3818  
E: [edward.goldhammer@hilti.com](mailto:edward.goldhammer@hilti.com)



### William E. Koffel, P.E., FSFPE, Sr. Director of Special Projects

**Bill Koffel** is President and Senior Director of Special Projects of Koffel Associates, a fire protection and life-safety engineering design and consulting firm. He is recognized as an expert in the fire protection and life-safety aspects of Codes and Standards.

Headquartered in the Baltimore-Washington metropolitan area, Koffel Associates Inc. provides services and support in the following areas: consulting; engineering design & construction administration; Codes & Standards development; seminar development & training; product testing & evaluation/representation; and litigation support to public and private clients worldwide.

Bill remains active in the development process of the industry's governing

Codes, Standards and design guidelines, including International Code Council (ICC), NFPA, the Society of Fire Protection Engineers (SFPE), and Underwriters Laboratory (UL). A former Code Official with the Maryland State Fire Marshal's Office, Mr. Koffel is a Past President and Fellow of the SFPE.

Koffel Associates, Inc.  
8815 Centre Park Dr., Suite 200  
Columbia, MD 21045-2107

T: 410.750.2246  
E: wkoffel@koffel.com



## Julio Lopes, CFPS, Director of Engineering Services

**Julio Lopes** is a 2001 graduate from Rutgers University College of Engineering with a degree in Industrial and Systems Engineering. Mr. Lopes is a Certified Fire Protection Specialist (CFPS), a certification provided by the NFPA Certification Department in the U.S.A. During his 21-year career he has served in various technical roles for Specified Technologies Inc. Mr. Lopes has spent considerable time providing technical support, on product development, and on fire testing and certification to support projects on land, marine, and off-shore industries across the globe.

STI  
210 Evans Way  
Somerville, NJ 08876 USA

T: 732.991.8266  
E: jlopes@stifirestop.com



## Bill McHugh, Executive Director

**Bill McHugh** has been the Executive Director of the Firestop Contractors International Association (FCIA) for the past 20 years. He has been in the construction industry 39 years specializing in fire-resistance, roofing, and waterproofing.

Bill participates in the Code Development processes at the National Fire Protection Association (NFPA), International Code Council (ICC), State of Illinois and City of Chicago. He has served on the ICC's 'Fire Safety' Code Development Committee, serves on the Fire Protection Features Committee at NFPA, and is a past member of the International Accreditation Services (IAS) Board of Directors. At the American Society for Healthcare Engineering (ASHE), he serves as organizer and moderator for the ASHE/TJC/FCIA/UL Barrier

Management Symposiums. He is also a past Institute Director, Chapter and Region President at the Construction Specifications Institute.

At FCIA, Bill produces Life Safety Digest, the Magazine of Effective Compartmentation, is principal author of the FCIA Firestop Manual of Practice, organizes and speaks at FCIA's Conferences, Webinars and Symposiums, and liaisons with many other associations.

FCIA  
4415 W. Harrison, Suite 540  
Hillside, IL 60162

T: 708.202.1108  
E: bill@FCIA.org



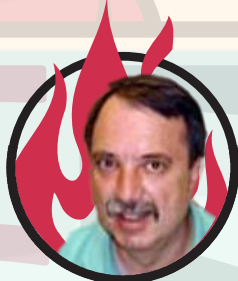
## Timothy Nass, Vice President of Sales

**Tim Nass** has over 30 years of experience in the architectural glazing industry. As the Vice President of Sales at SAFTI FIRST, he brings his extensive knowledge and expertise when working closely with Architects, General Contractors, Construction Managers, Face Consultants, Contract Glaziers, and Developers. Tim also oversees SAFTI FIRST's global network of Architectural Sales Representatives.

Tim Nass has been delivering AIA-registered presentation to various Architecture Firms, AIA local chapters, CSI local chapters, as well as at the CSI National Convention, and other architectural and glazing industry events.

SAFTI/FIRST | O'Keeffe's Inc.  
100 North Hill Drive, Suite 12  
Brisbane, CA 94005

T: 415.230.6704  
E: timn@safiti.com



## Joseph Nunes, Fire Protection Engineering Manager

**Joseph Nunes** is an Advanced Mechanical Engineer with FM Approvals. He has been with the Materials Group within FM Approvals for 18 years. Mr. Nunes has been testing and approving firestopping products, assemblies, and Specialty Firestop Installation Contractors for the last 5 years.

FM Approvals  
1151 Boston-Providence Turnpike  
Norwood, MA 02062

T: 781.255.4874  
E: joseph.nunes@fmapprovals.com



## Angela Ogino, Technical Services Leader

**Angie Ogino** is Thermafiber/Owens Corning's Technical Services Leader and has over 20 years experience in the mineral wool and firestopping industry, providing engineering judgments and technical assistance on mineral wool product performance for Architects, Building Officials, and Contractors in the fire containment area.

Angie is the developer and coordinator of all perimeter fire containment testing for Thermafiber at Underwriters Laboratories, Southwest Research, and Intertek/Omega Point Laboratories, and she is responsible for managing Thermafiber's UL and Intertek/OPL Follow-Up Service Quality Programs.

She is also the developer of Thermafiber's educational programs on perimeter fire containment and has presented perimeter fire containment programs at the AIA National Conventions, as well as for CSI (Construction Specifiers Institute), PCI (Precast Prestressed Concrete Institute), and major architectural and curtain wall manufacturing firms throughout North America.

Angie is a LEED Accredited Professional and participates in code development for IBC, Chapter 7 (Fire and Smoke Protection Features). She is the Vice President of the International Firestop Council (IFC) and is a member of several industry Associations, including the Insulation Contractors Association of America, where she Co-Chaired the Commercial Construction Committee for 5 years, and the Firestop Contractors International Association (FCIA).

Thermafiber, Inc.  
3711 Mill Street  
Wabash, IN 46992

T: 260.569.8229  
E: [angela.ogino@owenscorning.com](mailto:angela.ogino@owenscorning.com)



## Anil Parmachand, National Product Manager

**Anil Parmachand** has been a part of the Ecoglo team for 6 years, where his experience in sales and operations has enhanced his role as National Product manager. Anil brings a unique, people-centered approach to life safety and risk management solutions. His focus is on the development, manufacturing, and distribution of photoluminescent egress path markings and wayfinding signage. His extensive knowledge of the construction industry and direct approach to upgrading egress path marking systems allows him to assist his clients in making informed decisions when selecting products that would best suit their building needs, while helping improve the functionality of their facility.

Ecoglo  
241 Main Street, Suite 100  
Buffalo, NY

T: 888.679.4022 x 124  
E: [anilp@ecoglo.us](mailto:anilp@ecoglo.us)





**Samantha Peterson, Application Engineering Specialist**

**Samantha Peterson** is an Application Engineer Specialist with 3M supporting their full fire protection product portfolio. In her role with 3M, Samantha provides technical information and guidance to end users, while also conducting certification testing, product training, and serving as an expert in the industry. Before 3M, Samantha did facility and safety management for ExxonMobil at multiple industrial and refinery locations. She enjoys using her technical and problem solving skills to help customers resolve their real-world challenges and build safer buildings. Samantha is also Co-Chair of the ASTM E06.21 Subcommittee on building serviceability.

She holds a Bachelor of Science degree in Mechanical Engineering from the University of Minnesota. Outside of work, Samantha enjoys spending time with her husband (Ben) and three kids (Gus, Catherine, and Charlotte) enjoying local adventures.

3M Fire Protection Products  
3M Center, 230-1G-49  
St. Paul, MN 55144

T: 651.737.9463  
E: slpeterson@mmm.com



**Michael L. Savage, Sr., MCO, CBO, CFPS, CEI-M, Director at Large**

**Michael L. Savage, Sr.**, MCP, CBO, CFPS, CEI-M is the Director of Building Safety for Marion County, Florida. Mr. Savage has been in the inspection field for more than 27 years. In that time, he has been a Plans Examiner, a Combination Inspector, a Chief Inspector, and Chief Building Official. Mr. Savage currently serves as the Director of Building Safety/Building Official for Marion County, Florida.

Mr. Savage holds more than 42 International Code Council certifications, including Master Code Professional and Certified Building Official. In addition, he is a NFPA Certified Fire Protection Specialist (CFPS) and IAEI Certified Electrical Inspector – Master. Mr. Savage is also licensed as a Building, Electrical, Plumbing, and Mechanical Inspector in the State of Maryland, and he is licensed as a Building, Electrical, Plumbing, and Mechanical Inspector in the State of New Mexico.

Mr. Savage is actively involved in the code development process and holds Committee memberships on such bodies as NFPA, IAEI, and UL, and is a member of the International Code Council (ICC) Board of Directors. His past positions include; President of the Central New Mexico Chapter of Building Officials, President of the IAEI NM Chapter, ICC Region XI Development

Committee, and Past President and Executive Council member of Region XI. Mr. Savage was appointed to the ICC-Evaluation Services Board of Managers in 2015, the ICC Compliance Code Action Committee (CCAC) and the ICC Code Correlation Committee (CCC). Mr. Savage is now the ICC Board Liaison to the International Accreditation Service (IAS).

Marion County, FL, Dept. of Building  
Safety  
2710 E. Silver Springs Boulevard  
Ocala, FL 34470

T: 352.438.2435  
E: [msavage@iccsafe.org](mailto:msavage@iccsafe.org)



## Matthew Schumann, Industry Manager, Building Materials

**Matthew Schumann** has worked for UL in the Building Materials and Suppression Group for over 20 years, previously working on various fire containment and fire-resistance products as a Project Engineer, Technical Reviewer, and Engineering Team Leader. Matthew currently holds the title of Industry Manager, concentrating on the training and development of new services and support of client relationships.

Matthew has represented UL at various organizations such as the International Firestop Council (IFC), Firestop Contractors International Association (FCIA), AMCA, and various door related industry groups, as well as at various Standards development Committees, including the NFPA Committee on Fire Doors, BHMA, SDI, DASMA, and NAAMM.

Matthew is a graduate of the University of Dayton with a degree in Mechanical Engineering.

UL LLC  
333 Pfingsten Road  
Northbrook, IL 60062

T: 847.664.1289  
E: [matthew.schumann@ul.com](mailto:matthew.schumann@ul.com)



## Donna Settle, P.E., Property Risk Engineering Leader

**Donna Settle** specializes in commercial property and has an affinity for storage and logistics, including cold storage, manufacturing and production facilities, and large healthcare, education, and research campuses. She is a liaison between clients and insurance carriers to ensure alignment of priorities, stability of the property insurance program, and control of the total cost of risk.

Donna began her career as a facilities engineer in 1993 and joined Gallagher in 2020. Her résumé includes FM Global, Jones|Carter Engineering, Zurich, and Marsh. She harnesses her experience as a client facilities manager, design engineer, and insurance risk consultant to translate technical recommendations into actionable advice to reach solutions acceptable to both client and carrier.

Donna earned her bachelor's degree in Industrial Engineering from Lamar University and is a licensed Professional Engineer in Texas. She is a member of the National Fire Protection Association (NFPA), National Society of Professional Engineers (NSPE), Society of Fire Protection Engineers (SFPE), and University Risk Management and Insurance Association (URMIA).

Gallagher Global Brokerage -  
National Risk Control  
12750 Merit Drive  
Dallas, TX 75251

T: 713.209.2803  
E: donna\_settle@ajg.com



## James Stahl, Jr., CFPS, CDT, VP & General Manager, Engineering & Emerging Businesses

**James Stahl Jr.** is the Vice President & General Manager, Engineering and Emerging Businesses for Specified Technologies Inc. (STI). He is also a member of the Board of Directors for STI.

In his 25+ years in the firestop industry, he has been involved in a variety of different roles, including product development, fire testing, technical support, building codes and standards work, marketing, and sales. He has served on a variety of different technical committees and task groups related to firestopping, including ASTM, BICSI, ISO, and UL Standards Technical Panels. He has 25+ patents in the field of fire protection and frequently speaks and writes about firestopping.

In fact, you could say that firestopping runs in his blood. His late father, James "Jim" Stahl Sr., was an early pioneer in the field of firestopping and a founding member of the IFC, an organization where James Jr. currently serves as the President, a position he has held since 2010. Prior to that, James Jr. served as the IFC Vice President.

Specified Technologies, Inc.  
210 Evans Way  
Somerville, NJ 08876

T: 908.526.8000 x 1023  
E: jstahljr@stifirestop.com



## Rob Stevens, President

**Rob Stevens** is a skilled leadership development and training professional with 30 years of experience in developing people. His career has been dedicated to improving the performance of leaders, managers and other contributors within a wide variety of organizations. His diverse experience includes working on a range of subject matter including leadership, management, sales, service, and more. In addition, Rob has developed and facilitated classroom, eLearning, performance support, assessment, and coaching solutions.

Rob is currently the President of Leadership for Now which focuses on leadership and management development, sales training, individual, team and organizational assessment, and custom learning solutions.

He holds a Bachelor's Degree in Economics and Management from Beloit College.

Leadership for Now  
126 Skylar Lane  
Ponte Vedra, FL 32081

T: 847.561.3748  
E: [rob@leadershipfornow.com](mailto:rob@leadershipfornow.com)



## Mark St. Onge, Senior Field Engineer, Fire Protection Specialist

**Mark St. Onge** has over 20 years of experience within the construction industry.

Mark served in the US Air Force building air bases across the world. Upon leaving the military, he continued to serve while joining the fire service in structural & wildland firefighting and as an EMT. Utilizing his knowledge of construction and fire, Mr. St. Onge expanded into the Special Inspection of building construction.

Mr. St. Onge is the Lead Field Engineer for the UL Firestop Special Inspection program. He is responsible for performing a variety of field inspections and for training new inspectors internally within UL.

Mr. St. Onge also provides education on firestop and fire rated construction to municipalities and code officials across the nation on behalf of UL.

UL LLC  
12 Laboratory Drive  
Research Triangle Park, NC 27709

T: 804.243.3646  
E: [mark.st.onge@ul.com](mailto:mark.st.onge@ul.com)



**Rich Walke, Technical Director**

**Rich Walke** is the Technical Director of Creative Technology Inc., providing consulting and training services for the fire protection and code enforcement communities, including The McHugh Company and the Firestop Contractors International Association.

Previously, Rich had been employed by UL for 43 years, focusing on fire-resistance-rated construction and the protection of breaches in those assemblies. During that time, Rich was involved in testing, standards development, code development, and providing technical assistance and training to architects, engineers, contractors and code officials.

Creative Technology, Inc.  
44 Carlisle Road  
Hawthorn Woods, IL 60047

T: 847.274.0283  
E: richwalke61@gmail.com



**Matthew Winston, Testing and Approvals Engineer**

**Matt Winston** is actively engaged in the field of fire protection engineering, currently holds the certified fire protection specialist (CFPS) designation and has passed the P.E. exam in Fire Fire Protection Engineering. He has completed an M.S. in Fire Protection Engineering at California Polytechnic State University, San Luis Obispo, and a B.S. in Engineering Sciences from California State University Bakersfield.

Matthew began a career in fire protection by volunteering as a fire fighter in California. He went on to work for Jorgensen Company where he gained experience with fire suppression systems, fire alarm systems, and fire extinguishers.

Matthew has been with Hilti North America for five years and currently works as the Testing and Approvals Engineer for firestops.

Hilti North America  
3701 W. Royal Lane  
Irving, TX 75063

T: 214.803.5721  
E: Matthew.winston@hilti.com

# 3M

## 3M

3M Center  
Bldg 220-5E-06  
St. Paul, MN 55144

Customer Service: 866-513-4026  
3M Helps: 888-364-3577  
3M Fire Protection Support: 800-328-1687  
[www.3m.com/firestop](http://www.3m.com/firestop)

3M™ Fire Protection Solutions have been there from the beginning of the firestop industry and we continue to come up with new ways to make structures safer. Every extra second a fire is held in check is one more second for people to get to safety. As your trusted source for fire barrier solutions, 3M offers:

- The broadest line of passive fire protection options for commercial and both new and retrofit residential construction projects
- Continually evolving technologies, from time-tested fire barrier sealants to today's innovative firestop devices and duct wraps
- A trusted partner at any point in the project, whether you're an Architect looking for specifications or an Installer requiring basic or advanced training
- Speedy Engineering Judgments when you come across situations that aren't covered in Specifications
- Industry innovations such as tapes that provide construction joints with tested barriers against fire and water or smoke and sound



## Albion Engineering

Albion Engineering Company  
1250 N. Church Street  
Moorestown, NJ 08057

Ph: 856-235-6688  
Fax: 856-235-9460  
[www.albioneng.com/](http://www.albioneng.com/)

Founded in 1929, Albion is a third generation manufacturer of hand tools. Recognized as the leader in the field of hand-held dispensing technologies, Albion supports the construction industry with innovative, high-quality caulking guns, and accessories for the most demanding applications.

We supply engineered dispensing solutions that reduce the hassles and improve the efficiency of installing sealants and adhesives from all packages: Bulk, Single-cartridge, Twin-cartridge, and Sausage packs via manual, pneumatic, and cordless battery drives. Albion has a solution for all dispensing needs!

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## Balco

Balco, Inc.  
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Toll-Free: 800-767-0082  
[www.balcousa.com](http://www.balcousa.com)

Balco Inc. is a worldwide leader in the life-safety and passive fire protection for the construction industry, with code-compliant and high-performance expansion joint systems, photoluminescent egress markings and firestopping.



## Construction Specialties

Construction Specialties, Inc.  
6696 Route 405 Highway  
Muncy, PA 17756

Ph: 800-541-5941  
Fax: 570-546-5169  
[www.c-sgroup.com](http://www.c-sgroup.com)

Founded in 1948, Construction Specialties (CS) is a family-owned, specialty building products manufacturer. CS provides solutions to challenges that Architects, Designers, Building Owners, Facility Managers, and Contractors face every day.

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For CS solutions, visit us online at [www.c-sgroup.com](http://www.c-sgroup.com).



## DOIT

Door Opening Industry Training Group, LLC  
706 Owl Creek Court  
Charlottesville, VA 22903

Ph: 765-605-1270  
Fax: 434-234-3098  
[www.Educate-doit.com](http://www.Educate-doit.com)

DOIT, the Door Opening Industry Training Group, is an independent company dedicated to providing the highest quality education and training to everyone involved in the door security and safety industry. Our mission is to provide a solid foundation of door and hardware industry knowledge to those looking to build their level of industry experience.

We offer a range of courses from beginner immersion bootcamp to advanced courses for those looking for certification. Our certified instructors have hundreds of years of combined experience, are active in the openings industry, and are all dedicated to the advancement of door security and safety.

If you are looking for door opening training or fire door inspection certification, DOIT is the best place for learning.



VISIBLY BETTER

## Ecoglo

Ecoglo Inc.  
241 Main Street, Suite 100  
Buffalo, NY 14221

Ph: 888-679-4022  
[www.Ecoglo.us](http://www.Ecoglo.us)  
[info@ecoglo.us](mailto:info@ecoglo.us)

Ecoglo's luminous egress path markings and signage exceed the requirements of all relevant building, fire, and life safety codes and are the greener, safer choice for supplementary emergency lighting.

The luminous properties found in Ecoglo products are unlike any other luminous egress path markings available on the market, and Ecoglo is an industry leader in terms of luminance, visibility, durability, and slip resistance.

Ecoglo photoluminescent egress path markings are proven to provide more than 8-hours of bright and consistent luminescent light, and are completely non-toxic and non-radioactive, unlike some popular alternatives.





## HILTI

Hilti North America  
7250 Dallas Parkway, Suite 1000  
Plano, TX 75024

Ph: 800-879-8000

Fax: 800-879-7000

[www.us.hilti.com](http://www.us.hilti.com)

Hilti North America is part of the Hilti Group, which supplies the worldwide construction and energy industries with technologically leading products, systems, software, and services.

With more than 30,000 team members in over 120 countries, the company stands for direct customer relationships, quality, and innovation. The Hilti North America team is made up of 1,900 highly trained Hilti Account Managers and Engineers, with an additional 2,000 Hilti employees nationwide.

The Hilti Group's strategic orientation is based on a caring and performance-oriented culture and the goals of creating enthusiastic customers and building a better future.



## Inpro

Inpro Expansion Joint Systems  
580 W 18766 Apollo Drive  
Muskego, WI 53150

Ph: 800-222-5556

[www.inprocorp.com](http://www.inprocorp.com)

Founded in 1979, Inpro® is a global provider of high-performance, design-forward architectural products for building professionals.

Based in Muskego, Wisconsin, Inpro makes and services products with an obsessive commitment to protecting buildings and the well-being of the people who use them.

In addition to other commercial protection products, we produce expansion joint covers for interior and exterior applications, as well as their associated environmental and life safety measures. We offer a range of fire barriers and blanket solutions, including Fireline® Fire Barriers, an industry-recognized top-tier solution that has been specified throughout the World Trade One complexes.

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Ph: 800.499.8450  
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Kolbi Identification Products offers the most complete line of firestopping and firewall identification in the industry.

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### **MM Systems**

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Pendergrass, GA 30567

Ph: 706-824-7500  
[www.mm.systems](http://www.mm.systems)

Founded in 1960, MM Systems offers waterproof, fire-rated, thermal, and seismic expansion joint systems that meet the rigorous demands of parking structures, stadiums, and buildings. The MM product line also includes architectural trench grates, access covers, and column cover technologies.

Our "Tailored Technology Solutions" approach provides integrated system design, consultation, and installation support to Architects, Engineers, and Contractors.

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## National Guard Products

National Guard Products, Inc.  
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Memphis, TN 38118

Ph: 800.NGP.RUSH  
www.ngp.com

GapGuard™ Fire Door Accessories from National Guard Products, Inc.

National Guard Products (NGP), based in Memphis, TN and founded in 1935, is a privately-held Life Safety Products manufacturer serving the commercial construction market.

NGP's UL Certified 90-minute Fire Door Accessories will help you avoid the cost, labor, and disruption of replacing existing door and/or structures to achieve compliance per NFPA80. Whether it's an excessive gap along the perimeter of the door, or a hardware revision that jeopardizes the integrity of the door itself, GapGuard™ Fire Door Accessories has a solution to get you back into compliance with ease. GapGuard™ Fire Door Accessories applications include: door jamb, door top, door bottom, meeting edge, fire caulk and hardware prep fillers.



## Newborn Brothers

Newborn Brothers Co., Inc.  
8221-D Preston Court  
Jessup, MD 20794

Ph: 800-638-3983  
Fax: 301-604-7950  
www.newborncaulkguns.com

Newborn has been providing quality sealant and adhesive dispensers and accessories since 1974. Our mission is simple: To provide innovative products engineered to last and that make dispensing and applying sealants and adhesives easier.

It is our desire to solve any issues, seen or unseen, based on feedback from end-users, distributors, and manufacturers across multiple industries, as well as through our expertise and knowledge. We strive to be the leader in innovation and improvements to dispensing technology and to provide only the best quality as evidenced in our DuraCore™ line, which offers "The Ultimate in Durability" that will keep you at the forefront of your respective industry.



## Photoluminescent Safety Association

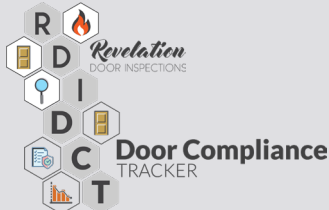
Photoluminescent Safety Association  
PO Box 1630  
McHenry, IL 60050

Ph: 815-307-3109  
[www.plsafety.org](http://www.plsafety.org)

The Photoluminescent Safety Association (PSA) is a trade Association dedicated to generating broad-based acceptance of safety-grade photoluminescent products.

Leaders in the photoluminescent products industry formed the PSA in June 2006. Membership is open to people and organizations that manufacture, sell, or market safety-grade photoluminescent products; write, implement, or participate in the writing of building, personal, vehicular, and other safety Codes and Standards; are responsible for getting people out of buildings, tunnels, trains, buses, airplanes, ships, oil rigs, and other structures safely in an emergency; and that represent first-responders or fire safety officials.

Learn more at [www.plsafety.org](http://www.plsafety.org).



## Revelation Door Inspections

Revelation Door Inspections  
491 Buster Miller Rd.  
Statesboro, GA 30461

Ph: 912-678-9665  
[www.revelationdoorinspections.com](http://www.revelationdoorinspections.com)

Revelation Door Inspections is a Fire, Smoke, and Egress Door Inspection Company located in Southeast Georgia that is passionate about Life Safety, particularly in the areas of barrier openings known as Fire Door Assemblies.

We assist clients all over the United States and its territories. Our inspectors are here primarily as a resource for the Building Owner/Stakeholder. We strive to keep their best interests as our first priority by revealing noncompliant issues through our in-depth inspection process.

In addition to our inspections services we have developed the Industry's leading software called Door Compliance Tracker (DCT). We market DCT to those who meet the Qualified Inspector requirements of NFPA 80, 105, and 101. If you are looking to conduct Inspections you will need to stay in the 21st century when it comes to data collection.

So whether you are a Building Owner/Stakeholder or an Inspector, let us help you with your Fire Door Inspection needs.



## ROCKWOOL

ROCKWOOL  
4594 Cayce Road  
Byhalia, MS 38611

Ph: 855-876-3755  
www.rockwool.com

At the ROCKWOOL Group, we are committed to enriching the lives of everyone who comes into contact with our solutions.

With approximately 10,500 passionate colleagues globally in more than 35 countries and 80 years of experience, we are the world leader in stone wool solutions. Operating in North America with three factories and 1000 employees, we offer advanced building insulation, as well as industrial and technical products.

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## Specified Technologies Inc.

Specified Technologies Inc.  
210 Evans Way  
Somerville, NJ 08876

Ph: 908-526-8000  
Fax: 908-526-9623  
www.stifirestop.com

Specified Technologies Inc. is a global company focused exclusively on innovating in the firestopping industry. Featuring Made in America products for penetrations, joints, and perimeter fire containment, Specified Technologies is dedicated to bringing expertise and excellence to this critical field.

For over 30 years, Specified Technologies has built a team of engineers, industry standard products like SpecSeal® and EZ-Path®, and a suite of digital tools to help solve complex project challenges.

Specified Technologies is the firestop authority that offers peace of mind when life safety and compliance is paramount.



## Thermafiber

### Thermafiber, Inc.

Thermafiber, Inc.  
3711 Mill Street  
3711 Mill Street

Ph: 260-563-2111  
Fax: 800-294-7076  
[www.thermafiber.com](http://www.thermafiber.com)

Owens Corning (NYSE: OC) develops, manufactures and markets insulation, roofing, and fiberglass composites.

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Based in Toledo, Ohio, Owens Corning employs 17,000 people in 33 countries and has been a Fortune 500® company for 63 consecutive years.



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### White Cap

White Cap  
6250 Brook Hollow Pkwy., Suite 100  
Norcross, GA 30071

Ph: 510-309-3637  
[www.whitecap.com](http://www.whitecap.com)

White Cap is a one-stop-shop providing professional contractors with concrete accessories and chemicals, tools and equipment, building materials and fasteners, erosion and waterproofing and safety products. From hard-to-find products to technical expertise to jobsite training, White Cap supports professional contractors in non-residential, residential and infrastructure end markets with everything they need to keep their projects moving on time, on budget, and as safely as possible.

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The FCIA Memorial Golf Tournament is a fundraising and networking event held annually at the Firestop Industry Conference & Trade Show. All proceeds from sponsorships for the outing fund the FCIA President's Memorial Scholarship, named in recognition of FCIA Past Presidents.

Scholarships are awarded to qualifying third-year, fourth-year, or graduate-level Fire Protection Engineering students. This creates an awareness of the Firestopping and Effective Compartmentation industry to future Fire Protection Engineers.

Thanks to all 2022 Sponsors for their participation and support. With your help, we continue to assist in the development of the Fire Protection industry!

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*Life Safety Digest, The Magazine of Effective Compartmentation* is a technical industry publication for professionals who want to learn about fire-resistance-rated and smoke-resistance-rated construction.

Each issue of the quarterly publication focuses on a different building occupancy, from Health Care to Educational, High-Rise to Multi-Family and Industrial, and looks to educate interested professionals on key matters and issues related to the Firestop and Effective Compartmentation industry specific to that occupancy.

FCIA and the publisher of *Life Safety Digest* would like to thank our 2022 advertisers. With continued support and commitment to the industry, we can continue to educate on the importance of properly installed fire and life safety systems in buildings, the 'DIIM' of Firestopping, and the importance of using Specialty Firestop Contractors and Special Inspection Agencies.

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**Firestop Southwest, Inc.**  
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# WHO WILL BE THERE?

## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Doug	Cook	3M Fire Protection Products	St. Paul, MN	allfloridalifesafety@gmail.com
Jason	Wharton	3M Fire Protection Products	St. Paul, MN	jawharton@mmm.com
April	Witteman	3M Fire Protection Products	St. Paul, MN	alwitteman@mmm.com
Thomas	Fichtner	AAC Contracting	Rochester, NY	twf@aac-contracting.com
Javier	Lucatero	Accurate Firestop & Insulation	Pleasanton, CA	javier@accuratefirestop.com
Rafael	Ramirez	Accurate Firestop & Insulation	Pleasanton, CA	Rafael@accuratefirestop.com
Dean	Hammel	Albion Engineering Company	Moorestown, NJ	dean@albioneng.com
Steven	Hay	American National Insulation dba Insulation Contractors	Harleysville, PA	Steven.Hay@TruTeam.com
Steven	Osorio	American National Insulation dba Insulation Contractors	Harleysville, PA	Steve.Osorio@TruTeam.com
Scott	Rankin	American National Insulation dba Insulation Contractors	Harleysville, PA	Scott.Rankin@TruTeam.com
Joe	Wilkinson	ARC Firestop Solutions	Baltimore, MD	jwilkinson@arc-md.com
Tom	Anderson	Balco	Houston, TX	tom.anderson@balcousa.com
Steve	Cooper	Balco	Houston, TX	steve.cooper@balcousa.com
John	Harder	Balco	Houston, TX	john.harder@balcousa.com
Reginald	Derman	Bartkowski	South Holland, IL	reginald@bartlsc.com
Kellymarie	Heitmann	Bartkowski	South Holland, IL	kellymarie@bartlsc.com
Lauren	Sustek	Bartkowski	South Holland, IL	lauren@bartlsc.com
Kristopher	Sustek	Bartkowski	South Holland, IL	kris@bartlsc.com
John	Chiangi	Brand Services	Gales Ferry, CT	johnjr@brand-svc.com

# WHO WILL BE THERE?

## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Eric	Bergman	Braun	Dallas, TX	ebergman@braunintertec.com
Chris	Downey	C. L. Downey Construction, Inc.	Durham, NC	cidfirestop@aol.com
Adam	Bauchle	Carciofini Co.	Burnsville, MN	adam.bauchle@carciofini.com
Brendan	Vaughan	Carciofini Co.	Burnsville, MN	brendan.vaughan@carciofini.com
Steve	Hewitt	Carolina Construction Services Of Charlotte	Durham, NC	shewitt645@aol.com
Lee	Levy	Commercial Fireproofing & Insulation, LP	Dallas, TX	leelevy@commercialfireproofing.com
Nathaniel	Berry	Consigli Construction	Portland, ME	nberry@consigli.com
Scott	Boyer	Construction Specialties, Inc.	Muncy, PA	sboyer@c-sgroup.com
Mervyn	Pereira	Construction Specialties, Inc.	Muncy, PA	mpereira@c-sgroup.com
David	White	D W Firestopping inc.	Lafayette, LA	dwfirestopping@gmail.com
Eric	Keeton	Dalton Protection Inc.	Medway, OH	ekeeton@daltonprotection.com
Amanda	Minton	Dalton Protection Inc.	Medway, OH	aminton@daltonprotection.com
Joe	Patrick	Dalton Protection Inc.	Medway, OH	jpatrick@daltonprotection.com
Cody	Greenwalt	Dkb Inc.	Pasco, WA	cgreenwalt@dkbinc.net
Laura	Frye Weaver	Door Opening Industry Training Group LLC (DOIT)	Charlottesville, VA	laura@educate-doit.com
Rodney	Weaver	Door Opening Industry Training Group LLC (DOIT)	Charlottesville, VA	Rodney@Educate-doit.com
Ryan	Ablard	DPR - Charlotte	Charlotte, NC	ryanab@dpr.com
Caleb	Cortimilia	DPR - Dallas	Dallas, TX	calebco@dpr.com
Stephen	Tarantino	DPR - Waltham	Waltham , MA	Stephenta@dpr.com
Anil	Parmachand	Ecoglo Inc.	Buffalo, NY	anilp@ecoglo.us
Charles	Barlow	EverGlow NA, Inc.	Matthews, NC	cvbarlow@everglow.us
Craig	Goldfield	FGH Insulation Co.	Houston, TX	craig.goldfield@fghinsulation.com



## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Paul	Grein	FGH Insulation Co.	Houston, TX	paul.grein@fghinsulation.com
Rick	Stokes	Fire Blockers	Midlothian, TX	rick@fireblockers.com
Jay	McGuire	Fire Stop Technologies, Inc.	St. Louis, MO	Jay@thornburgh-stl.com
Curt	Evans	Firestop Carolinas, Inc.	Mooreville, NC	curtis@firestopcarolinas.com
Emmanuel	Rascoe	Firestop Carolinas, Inc.	Mooreville, NC	Emmanuel@firestopcarolinas.com
Josh	Broughman	Firestop of Virginia	Roanoke, VA	jbroughman@kcfsv.com
Tracy	Smith	Firestop Southwest, Inc.	Phoenix, AZ	tracys@firestopsouthwest.com
Doug	Tyser	Firestop Southwest, Inc.	Waddell, AZ	doug@firestopsouthwest.com
Jason	Vogel	Firestop Southwest, Inc.	Waddell, AZ	jasonv@firestopsouthwest.com
Jerry	Dugan, Jr.	Firestopping Specialist	Odessa, TX	jerryjr@firestoppingspecialist.com
Chad	Carr	Florida Firestop Systems	Winter Park, FL	Chadfirestop@outlook.com
Jeffrey	Weretka	Florida Firestop Systems	Winter Park, FL	Jeffreyfirestop@outlook.com
Joe	Hauser	FX Facility Group	Hamilton, OH	jhauser@foxxconstruction.com
Aideen	Doneski	Gleeson Powers Inc.	Southborough, MA	aideen@gpi-firestop.com
Gus	Mancini	Gleeson Powers Inc.	Southborough, MA	gus@gpi-firestop.com
Erik	Campbell	GROUND Engineering Consultants, Inc.	Littleton, CO	kee72nan@gmail.com
Sam	Thompson	GROUND Engineering Consultants, Inc.	Littleton, CO	sam.thompson@groundeng.com
Don	Donnelly, Jr.	Hailey Insulation Corp.	Rocky Point, NY	ddonnelly@haileyinsulation.com
Matthew	Mercury	Hailey Insulation Corp.	Rocky Point, NY	mmercury@haileyinsulation.com
Adam	Williams	Hailey Insulation Corp.	Rocky Point, NY	awilliams@haileyinsulation.com
Lee	Baggs	HILTI	Irving, TX	bagglee@hilti.com

# WHO WILL BE THERE?

## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Jesus	Barreda	HILTI	Irving, TX	jesus.barreda@hilti.com
Jason	Dailey	HILTI	Irving, TX	jason.dailey@hilti.com
Steve	Ference	HILTI	Irving, TX	steven.ference@hilti.com
Melissa	Fiore	HILTI	Irving, TX	melissa.fiore@hilti.com
Dave	Gifford	HILTI	Irving, TX	dave.gifford@hilti.com
Ed	Goldhammer	HILTI	Irving, TX	edward.goldhammer@hilti.com
Natalia	Gomez Angel	HILTI	Irving, TX	natalia.gomezangel@hilti.com
Kurt	Hansen	HILTI	Irving, TX	kurt.hansen@hilti.com
Paul	Langford	HILTI	Irving, TX	paul.langford@hilti.com
Travis	Miller	HILTI	Irving, TX	travis.miller@hilti.com
Angela	Nepa	HILTI	Irving, TX	angela.nepa@hilti.com
Sara	Reding	HILTI	Irving, TX	sara.reding@hilti.com
Tim	Wendland	HILTI	Irving, TX	tim.wendland@hilti.com
Matthew	Winston	HILTI	Irving, TX	matthew.winston@hilti.com
Rob	Lindberg	Inpro	Muskego, WI	rlindberg@inprocorp.com
John	Winslow	Inpro	Muskego, WI	jwinslow@inprocorp.com
Gary	Daughtry	Insulpro Projects	Portland, OR	gary.daughtry@amnationalservices.com
Jeffery	Molchan	INTEK Construction Products	Cleveland, OH	jmolchan@intekcp.com
Darren	Pollock	JD Firestop Pros, Inc.	Tracy, CA	jpollock@jdfirestoppros.com
Daniel	Hinojosa	Jersey Firestop	Bound Brook, NJ	angie@jerseyfirestop.com
David	Hinojosa	Jersey Firestop	Bound Brook, NJ	angie@jerseyfirestop.com
Kelly	Holovach	K.C. Firestop Co. Inc.	Shawnee, KS	kellyh@everestkc.net
Brian	Bayhan	Kasco LLC	Royal Oak, MI	bbayhan@kascoinc.com
Tom	Buchanan	Kasco LLC	Royal Oak, MI	tomb@kascoinc.com
Geoffrey	Hutchison	Kasco LLC	Royal Oak, MI	geoffh@kascoinc.com
Alex	Lorne	Kasco LLC	Royal Oak, MI	alorne@kascoinc.com
Riley	Patterson	Kasco LLC	Royal Oak, MI	rpatterson@kascoinc.com
Eric	Synrod	Kim Industries	Buffalo, NY	esynrod@kimindustries.com
Andrew	Wiest	Kim Industries	Buffalo, NY	ajwiest@kimindustries.com



## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Alex	Cole	Kolbi Pipe Markers	Arlington Heights, IL	acole@kolbipipemarkers.com
Chris	Harrell	Life Safety Services	Louisville, KY	charrell@lifesafetyservices.com
Chad	Smith	Life Safety Services	Conover, NC	csmith@lifesafetyservices.com
Kevin	Smith	Manco-Smith Builders LLC	Ramsey , NJ	kevinc@mancosmith.com
Don	Essig	Masseys Glass	Branford, CT	dessigjr@masseysglass.com
Brent	Urchike	McCarthy Building Companies	Gilbert, AZ	burchike@mccarthy.com
Kenia	Mosquera	MG Firestop	Houston , TX	biz@mgfirestop.com
Dave	Bratek	MM Systems	Pendergrass , GA	d.bratek@mm-usa.com
Jacob	Leberer	MM Systems	Pendergrass , GA	j.leberer@mm-usa.com
Tyler	Ferguson	National Firestopping Solutions	Saco, ME	Tylerf@nefirestop.com
William	Nason	National Firestopping Solutions	Saco, ME	wnason@pmconstruction.com
Brandon	Ouellette	National Firestopping Solutions	Saco, ME	brandonO@nefirestop.com
Aron	Fleischmann	National Guard Products, Inc.	Memphis, TN	aronf@ngp.com
Maurice	Williams	National Guard Products, Inc.	Memphis, TN	mauricew@ngp.com
Cody	Vranas	Newborn Brothers Inc.	Hanover, MD	cody@newborncaulkguns.com
Curtis	Cantaloube	Performance Contracting, Inc.	Lenexa, KS	curtis.cantaloube@pcg.com
Jakob	Datko	Performance Contracting, Inc.	Lenexa, KS	jakob.datko@pcg.com
Jared	Dozier	Performance Contracting, Inc.	Lenexa, KS	jared.dozier@pcg.com
Ethan	Greer	Performance Contracting, Inc.	Fayetteville, GA	ethan.greer@pcg.com
Craig	Lien	Performance Contracting, Inc.	Lenexa, KS	craig.lien@pcg.com

# WHO WILL BE THERE?

## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Alan	Mcdurmon	Performance Contracting, Inc.	Fayetteville, GA	Alan.McDurmon@pcg.com
Darren	Rasmussen	Performance Contracting, Inc.	Lenexa, KS	darren.rasmussen@pcg.com
Isaak	Vanhoose	Performance Contracting, Inc.	Lenexa, KS	isaak.vanhoose@pcg.com
Robert	Wayper	Performance Contracting, Inc.	Lenexa, KS	robert.wayper@pcg.com
Benjamin	Urcavich	Performance Firestop, Inc.	Green Bay, WI	Ben@Performance-firestop.com
Alan	Carlson	Photoluminescent Safety Association	McHenry, IL	acarlson483@gmail.com
Brett	Clarkson	PPMI Firestop, Inc.	Greenfield, IN	brett@ppmifirestop.com
Scott	Phillips	PPMI Firestop, Inc.	Greenfield, IN	scott@ppmifirestop.com
Paul	Anderson	Revelation Door Inspections	Statesboro, GA	paul@revelationdoorinspections.com
Jerry	Holloway	ROCKWOOL	Milton, ON	jerry.holloway@rockwool.com
Ryan	Martin	ROCKWOOL	Milton, ON	ryan.martin@rockwool.com
Rod	Castillo	Rolling Plains Construction	Henderson, CO	Rod.Castillo@rollingplains.com
Jim	Newell	Rolling Plains Construction	Henderson, CO	jim.newell@rollingplains.com
Lisa	Newell	Rolling Plains Construction	Henderson, CO	lisa.newell@rollingplains.com
Mannan	Mohammed	RWC	Mississauga, ON	mannan.mohammed@rwc.com
Diana	San Diego	SAFTIFIRST	Brisbane, CA	dianas@safti.com
Bryant	Bickmore	Seal-Co, Inc.	Grand Prairie, TX	bryant@waterproof.pro
Dave	Augello	Specified Technologies Inc.	Sommerville, NJ	daugello@stifirestop.com
Dan	DeSantis	Specified Technologies Inc.	Sommerville, NJ	ddesantis@stifirestop.com
Kate	Emery	Specified Technologies Inc.	Sommerville, NJ	kemery@stifirestop.com
Paul	Gandolfo	Specified Technologies Inc.	Sommerville, NJ	pgandolfo@stifirestop.com





## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Robert	Gomez	Specified Technologies Inc.	Sommerville, NJ	rgomez@stifirestop.com
Julio	Lopes	Specified Technologies Inc.	Sommerville, NJ	jlopes@stifirestop.com
Terry	Martin	Specified Technologies Inc.	Sommerville, NJ	tmartin@stifirestop.com
Bill	Roberts	Specified Technologies Inc.	Sommerville, NJ	wroberts@stifirestop.com
James	Stahl, Jr.	Specified Technologies Inc.	Sommerville, NJ	jstahljr@stifirestop.com
Charbel	Tagher	Specified Technologies Inc.	Sommerville, NJ	ctagher@stifirestop.com
Jeff	Wexler	Specified Technologies Inc.	Sommerville, NJ	juwexler@stifirestop.com
Tom	Yancy	Specified Technologies Inc.	Sommerville, NJ	tyancy@stifirestop.com
John	Zalepka	Specified Technologies Inc.	Somerville, NJ	jzalepka@stifirestop.com
Adam	Carter	Superior Insulation	N Ridgeville, OH	acarter@superior-insulation.com
Tom	Dake	Superior Insulation	N Ridgeville, OH	tdake2@superior-insulation.com
Josh	Stachowiak	Superior Insulation	N Ridgeville, OH	josh@superior-insulation.com
Mark	Dietz	Superl, Inc.	Lino Lakes, MN	mark@superl.net
Dave	Niemela	Superl, Inc.	Lino Lakes, MN	dave@superl.net
Michael	Pautsch	Superl, Inc.	Lino Lakes, MN	mike@superl.net
Don	Hersey	Sweeney Drywall Finishes	Boxborough, MA	dhersey@sweeneydrywall.com
Greg	Hippert	Sweeney Drywall Finishes	Boxborough, MA	Ghippert@sweeneydrywall.com
Bill	Jannino	Sweeney Drywall Finishes	Boxborough, MA	bjannino@sweeneydrywall.com
Greg	Pelletier	Sweeney Drywall Finishes	Boxborough, MA	gregp@sweeneydrywall.com
Alex	Gavrelis	Thermafiber/Owens Corning	Toledo, OH	Alex.Gavrelis@owenscorning.com

# WHO WILL BE THERE?

## ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Angie	Ogino	Thermafiber/Owens Corning	Toledo, OH	angela.ogino@owenscorning.com
Todd	Shear	Thermafiber/Owens Corning	Toledo, OH	todd.shear@owenscorning.com
J.	Downey	Thru-Wall Construction	Allston, MA	jdowney@thru-wall.com
Dwaine	MacDonald	Trinity Maintenance Solutions Ltd	Stellarton, NS	dwaine@trinityenergygroup.ca
Steve	Turnbull	Trinity Maintenance Solutions Ltd	Stellarton, NS	steve@trinityenergygroup.ca
Billy	Wilkins	University of Alabama	Tuscaloosa, AL	wwwilkins@ua.edu
John	Hansen	Vesta Firestopping	Blaine, MN	jhansen@vestafirestopping.com
Roy	Peterson	Vesta Firestopping	Blaine, MN	rpeterson@vestafirestopping.com
Joey	Bautista	Wal-Mark Firestop	Tampa, FL	jbautista@wm.nceusa.com
Aaron	Miller, CFPS	Wal-Mark Firestop	Tampa, FL	amiller@wm.nceusa.com
Brian	Fabrizio	White Cap	Norcross, GA	brian.fabrizio@whitecap.com
Michael	Rice	White Cap	Norcross, GA	michael.rice@whitecap.com
Mike	Sodano	White Cap	Lexington, MA	mike.sodano@whitecap.com
Ryan	Hershiser	Wooster Products	Wooster, OH	ryan@wooster-products.com
Dean	Halverson	X-Cell insulation	Wantagh, NY	deanxcell@gmail.com

\*Attendees as of 10/20/2022



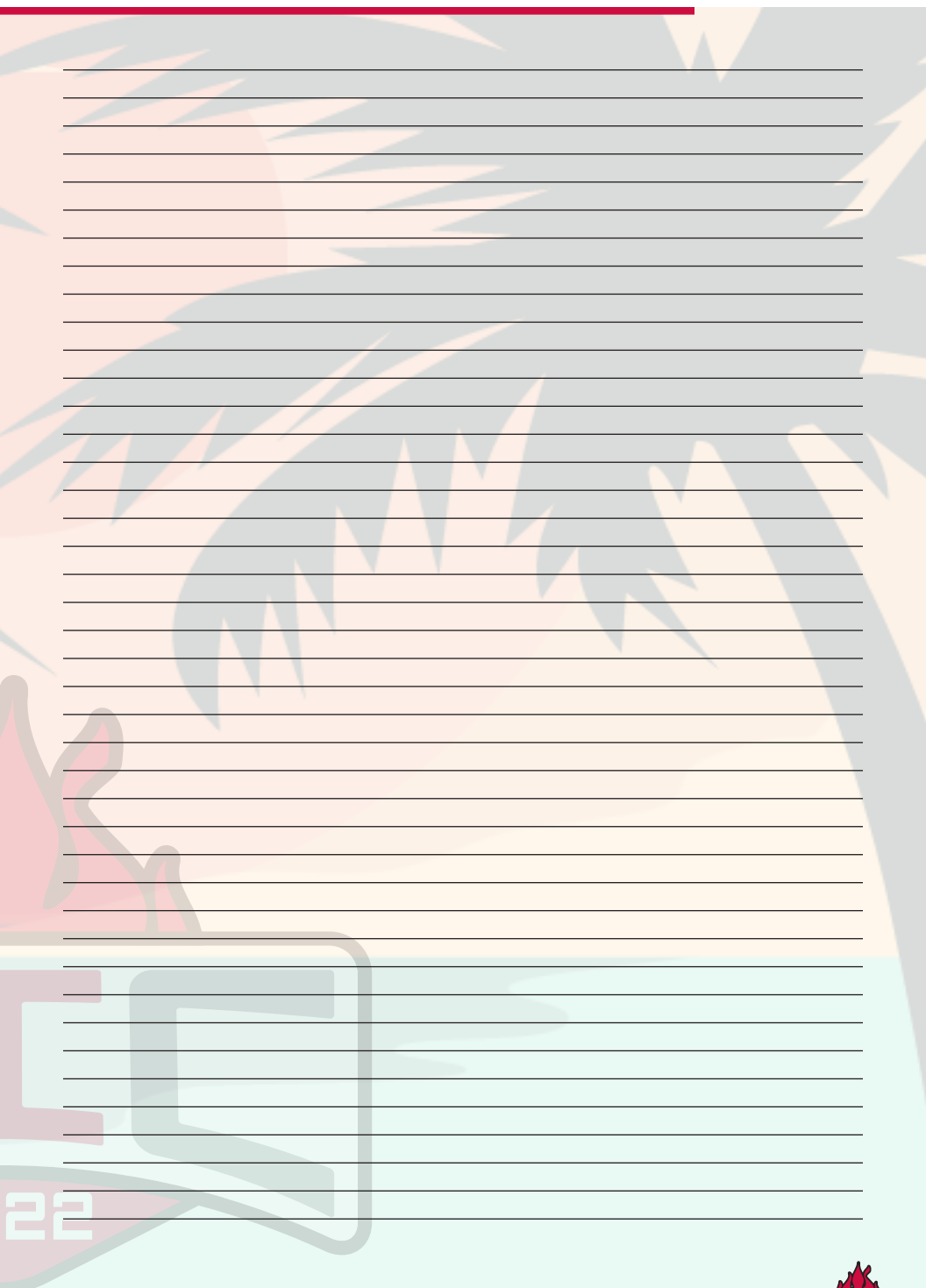
## VIRTUAL ATTENDEES\*

FIRST	LAST	COMPANY	LOCATION	EMAIL
Samantha	Peterson	3M Fire Protection Products	St. Paul, MN	slpeterston2@mmm.com
David	Mistler	Alpha Insulation & Waterproofing	Lewisville, TX	dmistler@alphaiwp.com
Brian	Reetz	Brinker Team Construction	Detroit, MI	rbrian@brinkergroup.com
Tom	Hibinski	California Fire Stop, Inc.	Carlsbad, CA	tom@calfirestopinc.com
Bernard	Amtmann	Decosta Construction Specialties, Inc.	Monkton, MD	bj.amtmann@decostaconstruction.com
Buddy	Fishman	EMI	Las Vegas, NV	bfishman@emilv.com
Christopher	Hooks	EMI	Las Vegas, NV	chrishooks@emilv.com
Patrick	Hord	Haynes Firestop	Asheville, NC	phord@mbhaynes.com
Vance	Ruxer	Imperial Specialty Contracting, Inc.	Carlsbad, CA	vance@imperialsc.com
Michael	Caruso	J-Kaulk Firestopping, Inc.	Picayune, MS	mcaruso@jkaulk.net
Rick	Holmes	MW Holmes Construction	Mentor, OH	rick@mwholmes.com
Matthew	Hlady	Marek	Houston, TX	matthewhlady@marekbros.com
Scott	Wesley	Marek	Houston, TX	scottwesley@marekbros.com
Kenneth	Gillespie	Performance Contracting, Inc	Lenexa, KS	kenneth.gillespie@pcg.com
Jimmy	Tran	Performance Contracting, Inc.	Lenexa, KS	jimmy.tran@pcg.com
Bob	Massey	RAM Construction Services	Livonia, MI	bmassey@ramservices.com
Matt	Wells	RAM Construction Services	Livonia, MI	mwells@ramservices.com
Daniel	Budd	Wall Systems Contractors	Naples, FL	dbudd@wallsystemsflorida.com
Russell	Budd	Wall Systems	Naples, FL	rbudd@wallsystemsflorida.com
Travis	Schepperly	Wall Systems Contractors	Naples, FL	tschepperly@wallsystemsflorida.com
Ryan	Mohler	W.W. Nash Construction	Richmond, VA	ryan@wwnash.com

\*Attendees as of 10/20/2022







# NOTES

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Lined area for notes, featuring a background illustration of a palm tree and a sign with the letters 'FE' and the year '20'.







**FCIA**   
Firestop Contractors International Association

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